

March 31, 2008

Dear Gary,

Well I can't believe it has taken this long to finally sit down and write this overdue letter regarding the construction of our log home. With the upcoming Log Home Show in Madison hopefully I'm at least getting this to you in time to be helpful at your booth.

Hard to believe it has been over a year and a half since we met for the first time at your model home and personal residence to discuss the possibilities of having you contract and build a new True North Log Home for us.

As you know we came to you familiar with the excellent quality of the True North product. Having been to the True North Bracebridge, Ontario milling plant, taken the building seminar and plant tour and met the president of the company, I was sold on the fine joinery system, the slow growth eastern white pine logs from northern Ontario cut in winter, and the 25 year "Zero" air infiltration warranty. It truly is a great product.

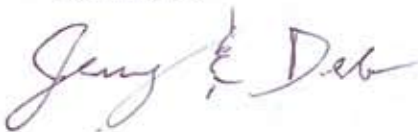
By virtue of having had 3 other new homes built for us in the past including a previous log home, we've learned that the materials and log package, while very important, don't complete the whole picture. To be successful in building a new log home, one needs a strong general contractor with good crews and subcontractors. This was the big unknown piece for us especially given that we were in the middle of relocating to Wisconsin. We didn't know for sure what to expect from you as our builder/dealer other than as we progressed through the bidding process and planning stages you began to set our minds at ease and we became quite comfortable working with you. We then made the decision to go with GK & K construction and use your services to build our new home. I can't express enough what a great choice we made!

You were there every step of the way not only as a general contractor, but laying the logs, framing the house and doing anything and everything in between along with the rest of your fine crew. In this day and age of specialization where the general never lifts a hammer or runs a saw, and sub-contracts everything out, we were very impressed that this was far from the case in our experience. Your 35+ years experience in the home construction industry spoke volumes to us as well. The craftsmanship, dedication and TLC that you put into our home was as though it was your own house you were building. The sub-contractors you put on our project were all top quality. Work was completed on time and schedules were met to keep things running smoothly.

You broke ground in mid-March and by the end of August you had us moving in. The proof is in the pudding as they say, and everyone that has seen our house has had nothing but good things to say about the quality and appearance of our log home in the woods! Our biggest regret now is that we don't get to have those chats together like we did on a regular basis during the project. But I can safely say that Deborah and I will always look back to the days of building this house with very fond memories, knowing we have come to know some very special folks at GK & K construction and found good friends in you and Jeff.

We can't thank you enough and it is without hesitation that we can recommend Gary Kolste, GK & K Construction and True North Log Homes to all those who desire the finest in a log home. You won't be disappointed.

Best Regards,

A handwritten signature in cursive script that reads "Jerry & Deb". The signature is written in dark ink and is positioned above the printed name.

Jerry & Deborah Ball